Fellow Silver Gaters, it is time. As I said during the General Membership Meeting, it has been over ten years since we last approved a slip rate increase. During those ten years, inflation in the San Diego Region has increased more than 22 percent. We have new, larger facilities with more amenities than we had back then and it costs more to operate them. It is time we realize it is unrealistic to think that we can continue keeping our boats in one of the world’s premier sailing locations for just $4.00 per foot. No matter how you choose to compare and contrast our slip rate with other yacht clubs or commercial marinas—and I encourage you to do so—SGYC’s slip rate is simply too low.

It has been suggested that increasing dues a small amount for all levels of membership is a fairer approach to increasing the Club’s revenue. It has also been said that a dues increase for all members is more likely to be approved by Flag members. That may be true. However, I disagree that a dues increase for all members would be fair. Using Bar and Galley receipts to measure Club usage, Junior Flag Members and Associate Members combined do not use the Club as much as Flag Members use it. Yet, the recent change in the Bar and Galley minimum to $150 per quarter, all the proceeds of which we want to go to our caterer, had this effect on the monthly cost of the different levels of SGYC membership:

- Flag: +11%
- Junior Flag: +19%
- Associate: +37%

As you can see, Junior Flag Members and Associate Members have already been asked to carry a disproportionate share of maintaining our Bar and Galley. And (Continued on page 2)
July began with a literal “Bang” covering our four-day July 4th celebrations. Silver Gate was rocking starting with the four-day Bocce-Ball tournament, the kayak and stand-up paddleboard races (the latter won by a water-balloon soaked Taylor Cofroth), a dinghy parade, a blindfolded dinghy race (won by rower par excellence Gail Davie with my wife as guide – I always knew she was great at giving instructions – and the hand gestures to the blindfolded Gail were icing on the cake), a Pooch-Parade featuring Ki-Oh-Ti in a red wagon since as a statue he doesn’t walk well, the Best Decorated boat won by Herself—Lisa Clements, a great dance party with the Noise Boys and the Chili Cook-Off (I wuz robbed! – congrats Pat and Baron). All this along with almost constant activity in the pool and on the docks. And the fireworks from the barge just in front of SGYC were spectacular though they did seem a bit short this year. Maybe I just didn’t want it to end. No wonder it took another four days to recover!

We held a dock party in mid-July to introduce new Members and celebrate their wise decision to join Silver Gate. We’ve had about 25 Members join in the past two months during our membership special, so congratulations to Angela Benson, our superb Membership Chair for a great job in soliciting, vetting, and presenting these new Members. We look forward to continued growth in membership. A reminder to us old-timers; wear your name tags and introduce yourself so the new cadre can learn who we are.

The Silver Gate Anglers had an impressive turnout at their July breakfast meeting with over 50 guests showing up to swap fish stories and hear about a trip Carol and Tony Dileva took down to Baja to interact with whales. Quite an adventure to travel out in a panga in the San Ignacio lagoon and be able to reach out and touch one of these gentle giants! Thanks for sharing your adventure.

The Commodore’s raft-up at Mission Bay YC on a recent weekend was a resounding success as we invaded Mission Bay from both the sea (10 boats) and the land (another 10 to 15 land-lubbers drove over). Jr. S/C Benscoter hosted the beginning as the ‘party boat’ prior to the group establishing a beach head on MBYC’s back dock. A fine time!

Elsewhere in this issue of Soundings, you will see discussions of the need for a slip fee increase of $1 per foot. That is a real need and a number that will allow SGYC to operate at a reasonable level. There are no extravagances in our spending projections. This board is actively seeking cost savings and will continue to do so, but these real cost savings are often offset by increases in other areas. For instance, installation of LED bulbs in the building and now the parking lots has reduced our electrical consumption markedly, as measured in kilowatt

(Continued on page 3)

they do not use the Bar and Galley as much as Flags do. Except for the occasional Junior Flag Member who might stay in a guest slip for a weekend, they do not use the marina at all. We should not ask them to pay more in dues so that we Flag Members can keep our boats in $4.00 per foot slips in the best marina on Shelter Island. It is time we increased our slip rate.

The Board of Directors asks Flag members to approve increasing the slip rate by just one dollar, (i.e. from $4.00/foot to $5.00/foot). Flag Members will soon receive this proposal in the mail for their consideration. Comment letters, both for and against the proposal, are encouraged whether you are a Flag, Junior Flag, or Associate Member. Even $5.00 per foot is a ridiculously low slip rate for the San Diego Region, but that is all the Club needs to balance its operating budget for 2018. We must face the facts and do so. It is time.

Better Days
WHERE DO WE GO FROM HERE?

Your Bridge and Board have worked for a long time to get us where we are today. Last year, when we went out for a slip fee increase, we missed it by seven votes. Most of you understand the need for revenue just to keep up with inflation—not to mention the increased costs associated with our new facility. Some think that because we have met the challenge to live within our budget in 2017 that the deferred maintenance will somehow magically go away. ‘Deferred Maintenance’, that's what it's called. Basically it means; “Let's put off what we know needs to be done now because we don't have the budget to pay for it now; we'll somehow get it done later.” Guess what? Later, last year's stuff still needs to get done, plus the things that need to be done this year as well.

An example? The upper deck of the clubhouse needs to be coated every 4-5 years. Because we didn't have the budget to fund it last year, we put it off. I guess that means it needs to be done every 5-6 years. Right? No! Putting off required maintenance is a recipe for disaster. If we don't maintain our facility on a recommended schedule, we are essentially betting that we don't get a breakage or failure before we get around to doing what we should have done some time ago. When that happens, it's emergency funding time at several times the cost to maintain it in the first place.

Don't let it happen. Each of you can do your part by voting YES on the upcoming ballot for a slip increase; a measure that should have been accepted years ago. Because I'm on the Bridge, I get information and data ‘up front and personal’. I can see where we will be in five years without this increase, so we must move forward in a fiscally responsible manner. Just ask me. Stop any one of us on the dock and say, “Hey, you got a minute? I was wondering about …” We'll do our best to satisfy your curiosity. If we don't have your answer right then, we'll get back to you. The policy from the Commodore on down is to keep you as informed as we can. This place belongs to all of us, not just a select few. Participate. Be informed.

On another subject, I've been watching, with great admiration, the continued efforts of Kent Prater to keep the Junior Sailing program operating at the highest possible level. In all aspects—from quality of our coaches to seaworthiness and condition of our fleet—his work is truly dedicated. Those of you that help him out know how hard he works to make the program a success. From painting boats himself after a long day at the office, to continually soliciting donations to keep the program running at top speed, to searching around the world (literally) for qualified coaches to teach our young mariners. If you see him, stop and say "Thanks!" for all his dedication and tireless service to our club.

Have a great summer. See you on the docks.

(Vice Commodore, continued from page 2)

hours used. But increases in electrical costs from SDG&E have wiped out most anticipated savings. We plan to install solar heating for the pool which should show savings in gas consumption. However, if SDG&E chooses to raise rates, we could see those projected savings disappear as well. Inflation is real, and even though it is a relatively small number now, over the past ten plus years (some say it has been closer to fifteen years since our last real slip fee increase), it has had a major impact on the cost of operating our club.

As Vice Commodore I head, along with our superb Treasurer, Mike Van Mouverick, the finance committee. You have seen Mike’s presentations (I hope) at our general membership meetings. I encourage you to contact me if you have any question as to the absolute need for this slip rate increase and the truth behind the fairness of allocating the overall cost of operating our beautiful club.
Treasurer  
Mike Van Mouwerik

I presented the mid-year budget update at the July General membership meeting. For the most part, expenditures and revenues are tracking fairly closely to the budget. Actual expenditures for Operations through June are $616k or 46% of budget. Operational revenues are $649k or 48% of the budget. This results in a $34k positive balance at the six-month point in our budget year.

There are several factors that have contributed to this positive balance. We have had salary savings as a result of leaving the weekend staff position vacant for half a year. We are also utilizing the last of the Payback from Capital funds in this budget. Lastly, there are several large annual expenses that have yet to hit the books including the dock maintenance contract, the Wheelchair Regatta, and Junior Sailing insurance costs. So, I expect this positive balance to diminish as we move toward year-end. We will continue to review monthly expenditures and revenues through the rest of the year.

We also need to start addressing our funding needs for 2018. The Commodore announced at the July meeting that a ballot measure for a one-dollar per foot slip fee increase would go out soon.

As a reminder, we balanced the 2017 budget by using a combination of expenditure reductions and the utilization of one-time revenues. We will manage the budget for 2017 but we need a fee increase to move into 2018. This is because we:

- Are out of the Payback from Capital funds used to balance 2017
- Have no room for further Expenditure reductions
- Need to fund inflation/cost increases
- Need to have a larger Contingency for unknown events.

I will discuss these areas in more detail in my letter of support that will be included with the ballot.

**Some other items of note**

The Reserve Study is now underway. I am very interested to see the results of this study and use the data to guide the development of the 2018 Capital budget and Capital planning going forward.

We have completed the first quarter under the new Bar and Galley minimum. Sales were up $9,000 over the same quarter last year. The minimum fee collected by the club was also up for the quarter. I hope the Bar and Galley usage continues to trend up as members adjust to the new quarterly minimum.

Our Flag Equivalent number has been slightly under what we used in putting together the budget. I am happy to see that the Membership Committee’s report projects that our Flag Equivalent number will exceed the budgeted number in August.
Silver Gate Yacht Club
Jr. Sailing Swap Meet

August 5, 2017
Parking Lot Silver Gate Yacht Club
7:00 AM to 2:00 PM
Members: No charge for one space
Non Member: $15 per space

Contact Don Mumby at 619-490-3275 or
call SGYC Office to Reserve a Space
Slipping the Anchor Chain
By Hugo Winchester Carver II
(In Newfoundland when you die, they say one slips his anchor chain.)

Link by link my anchor chain pays out,
Sometimes one link, sometimes two or more I shout.
I try to keep my pawl from slipping
But it seems inexorable in its creeping.

The anchor firmly planted keeps a vessel from going adrift,
So this system is of finest quality without regard to thrift.
If the vessel slips the chain and breaks free
all souls could be lost on the shore or at sea.

My vessel shudders a bit when each link slips
and knowing my winch is broken causes hope to dip.
But knowing it is the only course makes the outcome predictable.
There is a certain solace in moments where I am stable.

Then another link slips and it disturbs my comfortable time.
I treasure those times of comfort, they are indeed sublime.
Far beyond most any experience prior to my ALS,
extcept floating free in mid Pacific Ocean unconstrained and without distress.

Without ALS your anchoring gear is much less certain with accidents,
ilness and old age all factoring in to slip the whole chain, or slip a few links
then the winch is repaired and some chain retrieved.
With ALS, your winch is broken forever and your priorities change.
It is best to lower your expectations, which may sound strange.

It is then best to help others to live a fuller life so they stay well anchored
rather than wasting away not really loving life but always full of dread.
So, if you can, “Don’t put it off!”
Always smile and never, ever scoff . . .

Hugo Carver died at age 72 on June 1, 2017, of amyotrophic lateral sclerosis (ALS), commonly referred to as Lou Gehrig’s disease. A prominent figure in San Diego boating, he was a longtime fellow Silver Gate Yacht Club member and a joy to be around. He was presented the San Diego Association of Yacht Club’s 2016 Alonzo de Jessop Award for “outstanding service to yachting”. His wife of almost 50 years, Margie, was recently installed as an Honorary member of SGYC at the last General Membership meeting. - Greg Barnett, Commodore
**Member Statistics**

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<td>51</td>
<td>Honorary:</td>
<td>6</td>
<td>Total:</td>
<td>544</td>
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**New Members Approved at July Board Meeting**
- Marcel (& Lynda) Becker; Associate
  Sponsors: Kathy Kyser & Terry Van Winkle
- Will Browning; Associate
  Sponsors: Joseph Plei & Jackie Collins
- Patrick & Abigail Bunt; Joint Jr. Flag
  Sponsors: Jackie Collins & Reg Pyrke
- Richard Burger; Associate
  Sponsors: Steve George & Mary Mercano
- Diane Burk; Jr. Flag
  Sponsors: Steve Roeber & Bob Wills
- Richard Chambers; Associate
  Sponsors: Larry Hinck & Cleve Hardaker
- Perry (& Patty) Chrisler; Associate
  Sponsors: Joe Ravitch & Lisa Clements
- Tom & Ann Furlong; Joint Jr. Flag
  Sponsors: Lisa Clements & Terry Van Winkle
- Spencer Hogan; Associate
  Sponsors: Jackie Collins & Baron Sams
- Lydia Huyard; Junior
  Sponsor: Dave Kissing
- Michael (& Mary) Kirchgestner; Reinstatement/Associate
  Sponsors: N/A
- Trent Long; Jr. Flag
  Sponsors: Ben/Diane Smith & Steve Napier
- Robert (& Stacie) Moreno; Associate
  Sponsors: Ben/Diane Smith & Dave Kissing
- Elisa Snyderman; Associate
  Sponsors: Don Mumby & Larry Pascoe
- Bill Sprouse; Reinstatement/Non-Resident
  Sponsor: N/A
- Richard Zohn & Brenda Austin; Jr. Flag
  Sponsors: Brian/Sharon Henry & Brenda Ferich

**Member Resignations**
- Harry Quick; Associate to Resigned
- Golden (& Jan) Kugler; Associate to Resigned
- Amelia Barrila; Flag to Resigned

**Member Status Changes**
- Alan Katz & Jan Rogers; Cruising Joint Jr. Flag to Joint Flag
- Joe & Danielle Ravitch; Joint Flag to Termination

**Honorary Member Appointment**
- Margie Carver

**Applicants for Review at July Board Meeting**
- Sam Minervini (& Linda Ferrara); Jr. Flag
  Sponsors: Shelley Griffin & Justin Thomas; Associate
- Calvin McLean (& Mona Penner); Associate
  Sponsors: Scot Prine & Sundi Sage; Joint Jr. Flag

**Preliminary Statistics for July**

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(Continued on page 8)
Many thanks to all of our Members who reached out to friends and colleagues during our Membership Special resulting in 26 new Applicants between May and June. Tremendous! This shows the strength, commitment, and engagement of our club Members. AND, we reached our 2017 Quota of One goal in July! That’s a nice accomplishment.

A big shout-out to the Membership Committee:
— who made many, many reference calls for our applicants during the recent Membership Drive
— who helped organize the New Member Orientation and the All Member Dock Party
— who continue to focus on growing our membership and helping our Members engage in SGYC.

Thank you Brenda Cooper, Susan Fantle, Linda Farrell, Brenda Ferich, Sandy Hardaker, Emma Sahagun-Ratz, Karl Lillienwald, and Pat Walker.

Another big shout-out to those who have helped with the Fun & Fitness Fleet:
— Sharon Henry for helping facilitate the Fun & Fitness Workshops
— Dorothy Ortmeier and Marybeth Pollina for running the SUP & Kayak July 4th Races and managing the fleet in-water storage and put-away at the end of the holiday weekend.

And one more shout-out to our wonderful Staff for all they do to help us out every step of the way.

Thank you Celeste Leginski, Jill Borders, and Ed Solorio.

REMAINING 2017 MEMBERSHIP PROGRAMS AND EVENTS

**New Member Orientation Sessions & Receptions:** 4:00 PM/Banquet Room & 5:00 PM/Bar

All New Members are required to attend 1 meeting.
- September 16th & January 13th, 2018

**Fun & Fitness Standup Paddle Board Workshops:** On B Dock; 10:00 AM - 12:00 PM
- August 5th

**All-Member Dock Parties to welcome our newest Members:** 2:00 PM - 5:00 PM on Main Dock & C/D Docks
- July 15th & October 28th

**Quota of One Membership Challenge** *We Hit Our Goal in July!*
- 25 New Members for 2017
- First 25 Primary Sponsors receive a lapel pin, $25 SGYC Gift Certificate, & Recognition on the Digital Board

**New Member Engagement:**
2016 & 2017 New Members: Don’t forget to keep track of your Engagement Elements on the Engagement Log Form. If you’re not yet familiar with this program, be sure to attend the September Orientation Meeting & Happy Hour Reception on September 16th to learn the details.
# Future Dates to Remember

- October 20, 2017  General Membership Meeting
- October 28, 2017  All Member Dock Party
- November 4, 2017  Commodore’s Ball
Enjoy Reading and Discussing What You’ve Read?

Join us in the Library Sunday, August 13th at 11:00 AM to discuss the book *A Brilliant Death*, by Robin Yokum. The discussion will be led by Susan Fantle.

Questions? Contact Susan Fantle at usedm@thecopyworks.com